



STEVE HERZBERG - PRESENTING, LEADERSHIP, SALES

NRG Leadership Express or Presenting with Confidence

2020 EOFY special offer

Video Conference or In-house workshops 50% discount

Date: Must be booked and paid in full by the 30th June, 2020

Programs need to be delivered by 30th June, 2021

Venue: At your office or via Video Conference

Cost: Face to Face: \$625 plus GST p/p - (9am-4pm) x 1 day

Video Conference: \$345 plus GST p/p - (10am-1pm) x 2 sessions

Call Steve on **0421 864 288** or steve@nrgsolutions.com.au



NRG Leadership Express – 1-day face to face or 2 x half day VC sessions

This program covers the 4 components successful leaders in 2020 need to master:

1. Motivation
2. Leadership
3. Collaboration
4. Coaching

Program overview:

- Inspiring people through your thoughts, words, and actions
- Aiming high; Thinking big and letting go of self-limiting beliefs
- The 6 essential traits for leadership success in 2020
- Building a powerful network and a great support team around you
- Building your resilience - Mental, Physical and Emotional
- Tips and tactics when you and your team are working from home
- Build powerful and life changing habits - The NRG 30-day challenge
- 10 traits in successful remote teams
- Building and leading a high performing team
- Leveraging your time each day through the art of delegating and letting go
- Balancing developing relationships with obtaining results
- The link between goal setting and personal and career success
- 3 practical strategies for dealing with difficult people
- The language of leaders - options, ideas, vision, solutions
- The art of coaching - Why this is so important for your career development
- Thinking clearly in difficult times and understanding how to remain calm under pressure



Testimonials for NRG Leadership Express:

"This workshop was very enjoyable. The day flowed well and included a great group of participants. I left excited to implement new ideas from the day" - **Peter Byrnes, Director, Workspace**

"Steve was engaging and supporting. I got a lot out of the program" - **Elena Green, Leader, ASG Group**

"This program was succinct and to the point. All the information and techniques were relevant and will be greatly helpful to me" - **Cameron Ling, Maintenance Manager, Transit Systems**

"Steve was on point, supportive and ran a great day that encouraged interaction and valued input" - **Viren Mascarenhas, Senior Business Analyst, UNSW**

Presenting with Confidence – 1-day face to face or 2 x half day VC sessions

This program covers the 3 components of successful presenting:

1. Structure
2. Content
3. Delivery

Successful presenters use a range of techniques to consistently deliver engaging, audience focused presentations. This program will help lift your confidence, assisting you to become a more engaging presenter.

Program Overview:

- 7 effective tactics for handling your nerves and staying calm under pressure
- Learn what it takes to design and deliver highly engaging, relevant presentations
- Understand how to structure your presentations in the best fashion for your audiences
- Save valuable time through learning how to prepare properly for any presentation
- Business storytelling, adding real impact to your presentations
- Gain clarity on what makes a successful PowerPoint slide and what must be avoided
- Understand how to handle questions in a calm, poised and professional manner
- Tips for dealing with difficult people or non-receptive audiences – Virtually or Face to face
- Develop the skills to present with less or no reliance on your notes
- Understand how to make best use of your non-verbal (or body language) messages
- Techniques for using your voice in a calm, clear and approachable fashion
- Designing and delivering successful Video Conferences
- Add impact to your messages - stop waffling, getting to the point sooner

Testimonials for Presenting with Confidence:

“Awesome. I would love to become a returning student” - **Gemma McLean, Cengage Learning**

“Very relevant to my role. Exactly what I needed to develop my career” - **Tom Mathiesen, Milwaukee Tools**

“Well-tailored, high NRG session, relevant to all attendees. Glad to be part of today and pushed outside my comfort zone” - **Fiona Hammond, Cengage Learning**

“Excellent workshop. Definitely worth attending. I discovered a lot about how to improve my presentation skills”
- **Adam Metcalfe, Philips**



Why do clients choose to work with Steve Herzberg?

In 2020 there are hundreds of Leadership and Presentation Skills coaches, trainers, and facilitators you can choose to work with. Selecting one who will make a meaningful difference to you and your staff is not easy. Over the past 15 years people continue to attend programs delivered by Steve Herzberg because:

- He is genuine, approachable and authentic
- He has a diverse background with outstanding depth of knowledge in the areas he trains in
- He ensures every participant feels valued on every program
- He uses a unique and highly engaging style
- He knows how to safely and confidently guide people to make real changes

When you choose to work with Steve, you can rest assured that you are in very safe hands. He has successfully delivered hundreds of workshops for new and emerging leaders, over the past 15 years.

Background:

Steve has successfully run, NRG Solutions, since 2005. He graduated from Curtin University in 1987 with a Bachelor of Business degree; In the 1990's he spent 7 seasons playing cricket professionally in the United Kingdom and played cricket for WA and Tasmania; He taught PE and Asian Studies at Sydney Grammar School, was a Territory Manager for Cadbury Schweppes and sold radio advertising for MMM. He has successfully led the team at NRG Solutions for the past 15 years.

Style:

When you work closely with Steve, you will be working with a very experienced corporate trainer. He delivers his programs using a unique style that incorporates his life experiences; as a business owner, an employee, an athlete, a volunteer, a facilitator, a parent and a coach.

Clients we work with include:

Aria Technologies, ASG, Baker McKenzie, Cambridge University Press, Cengage Learning, De Lorenzo, Hewlett Packard, Microsoft, Norbrook, Sir Stamford Hotels, Techtronic Industries, University of NSW, Wardy IT, Xylem and many more.

Fee schedule and term and conditions for 2020 EOFY promotion

The workshops need to be paid in full by the 30th June, 2020 and delivered by the 30th June, 2021.

Program	Standard Rate	EOFY offer (50% off)	EOFY offer
	Full Day	Face to face	Video Conference
NRG Leadership Express	\$1250 p/p plus GST	\$625 p/p plus GST	\$345 p/p plus GST
Presenting with Confidence	\$1250 p/p plus GST	\$625 p/p plus GST	\$345 p/p plus GST

Terms and Conditions of 2020 EOFY Offer:

- For face to face programs in Sydney a minimum of 10 attendees. A minimum of 14 attendees for programs delivered outside of Sydney. Maximum group size of 18
- A full day (face to face) program is 9.00am - 4.00pm with breaks for morning tea, lunch, and afternoon tea
- For Video Conference programs a minimum of 10 attendees and a maximum of 25 attendees
- Video Conference program is 10am -1pm AEST x 2 sessions (normally 1 week apart)
- No charge for materials if we PDF to you for printing and collation. If we print and collate, workbooks are charged at \$55 per person plus GST
- No charge for travel and expenses with the EOFY offer
- Once a date is confirmed via email a 21-day cancellation notice exists. If less than 21 days' notice is provided the client will incur a fee of 50% of the booking
- For face to face programs the client is responsible for room hire and any catering required for the day